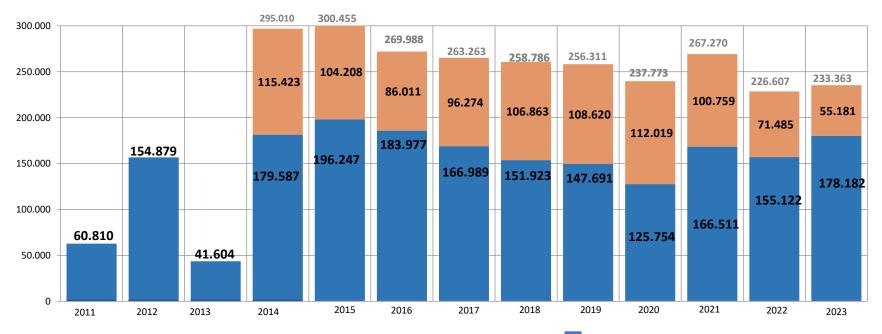


Incoming mediations

National level projection







Please note that:

- Mandatory mediation was suspended between 13th December 2012 and 30th September 2013;
- In 2012 there were approximately 45.000 mediation proceedings (an average of 11.165 per quarter) related to road and nautical damages, a subject that ceased to be mandatory from September 20, 2013.

Incoming mediations

Incoming mediations from mediation bodies considered *«outlier»* from a statistical point of view

Mediation bodies exhibiting a significantly high and anomalous percentage of cases ending in the "non-appearance of the respondent" (99%).

Response rate - 4th quarter 2023

378/550





Direzione generale di statistica e analisi organizzativa

Data by subject matter

Condominium
Property rights
Partition
Wills and inheritance
Family covenants and agreements
Lease
Loans
Business rents
Medical malpractice damages
Libel
Insurance contracts
Bank contracts
Financial contracts
Participation Associations
Consortium
Franchising
Service Contract
Network Contracts
Supply contracts (including the provision of electricity, gas, and water)
Partnership Companies
Subcontracting contracts
(*) Other proceedings (non mandatory mediations)
Breach of contractual obligations due to COVID containment measures
d.l.6 / 20 art. 3 co. 6bis and 6ter
Totale

25.751 27.519 23.304 29.966 10.313 9.399 8.168 11.544 8.938 9.601 8.411 10.129 244 150 126 268 14.864 18.059 16.142 16.782 1.771 1.928 1.724 1.974 1.823 1.055 981 1.897 6.030 4.887 4.273 6.644 1.176 1.275 1.044 1.408 9.354 15.381 13.371 11.363 27.094 22.335 17.999 31.431 3.936 6.143 4.234 5.845 0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 780 426 354 0 153 96 58 0 153 96 58 0 216 55 161 29.274 32.616	January 1 st – December 31 st 2023					
25.751 27.519 23.304 29.966 10.313 9.399 8.168 11.544 8.938 9.601 8.411 10.129 244 150 126 268 14.864 18.059 16.142 16.782 1.771 1.928 1.724 1.974 1.823 1.055 981 1.897 6.030 4.887 4.273 6.644 1.176 1.275 1.044 1.408 9.354 15.381 13.371 11.363 27.094 22.335 17.999 31.431 3.936 6.143 4.234 5.845 0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914	INITIAL PENDING	INCOMING	RESOLVED	FINAL PENDING		
10.313 9.399 8.168 11.544 8.938 9.601 8.411 10.129 244 150 126 268 14.864 18.059 16.142 16.782 1.771 1.928 1.724 1.974 1.823 1.055 981 1.897 6.030 4.887 4.273 6.644 1.176 1.275 1.044 1.408 9.354 15.381 13.371 11.363 27.094 22.335 17.999 31.431 3.936 6.143 4.234 5.845 0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 780 426 354 0 26 15 11 0 780 426 354 0 216 55 161 29.274 32.616 27.976 33.914	19.669	24.596	21.125	23.140		
8.938 9.601 8.411 10.129 244 150 126 268 14.864 18.059 16.142 16.782 1.771 1.928 1.724 1.974 1.823 1.055 981 1.897 6.030 4.887 4.273 6.644 1.176 1.275 1.044 1.408 9.354 15.381 13.371 11.363 27.094 22.335 17.999 31.431 3.936 6.143 4.234 5.845 0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914	25.751	27.519	23.304	29.966		
244 150 126 268 14.864 18.059 16.142 16.782 1.771 1.928 1.724 1.974 1.823 1.055 981 1.897 6.030 4.887 4.273 6.644 1.176 1.275 1.044 1.408 9.354 15.381 13.371 11.363 27.094 22.335 17.999 31.431 3.936 6.143 4.234 5.845 0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 26 15 11 0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914	10.313	9.399	8.168	11.544		
14.864 18.059 16.142 16.782 1.771 1.928 1.724 1.974 1.823 1.055 981 1.897 6.030 4.887 4.273 6.644 1.176 1.275 1.044 1.408 9.354 15.381 13.371 11.363 27.094 22.335 17.999 31.431 3.936 6.143 4.234 5.845 0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 780 426 354 0 780 426 354 0 216 55 161 29.274 32.616 27.976 33.914	8.938	9.601	8.411	10.129		
1.771 1.928 1.724 1.974 1.823 1.055 981 1.897 6.030 4.887 4.273 6.644 1.176 1.275 1.044 1.408 9.354 15.381 13.371 11.363 27.094 22.335 17.999 31.431 3.936 6.143 4.234 5.845 0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 780 426 354 0 780 426 354 0 216 55 161 29.274 32.616 27.976 33.914	244	150	126	268		
1.823 1.055 981 1.897 6.030 4.887 4.273 6.644 1.176 1.275 1.044 1.408 9.354 15.381 13.371 11.363 27.094 22.335 17.999 31.431 3.936 6.143 4.234 5.845 0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 26 15 11 0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914	14.864	18.059	16.142	16.782		
6.030 4.887 4.273 6.644 1.176 1.275 1.044 1.408 9.354 15.381 13.371 11.363 27.094 22.335 17.999 31.431 3.936 6.143 4.234 5.845 0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 26 15 11 0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914	1.771	1.928	1.724	1.974		
1.176 1.275 1.044 1.408 9.354 15.381 13.371 11.363 27.094 22.335 17.999 31.431 3.936 6.143 4.234 5.845 0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 26 15 11 0 780 426 354 0 216 55 161 29.274 32.616 27.976 33.914 132 77 100 109	1.823	1.055	981	1.897		
9.354 15.381 13.371 11.363 27.094 22.335 17.999 31.431 3.936 6.143 4.234 5.845 0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 26 15 11 0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914	6.030	4.887	4.273	6.644		
27.094 22.335 17.999 31.431 3.936 6.143 4.234 5.845 0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 26 15 11 0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914 132 77 100 109	1.176	1.275	1.044	1.408		
3.936 6.143 4.234 5.845 0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 26 15 11 0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914 132 77 100 109	9.354	15.381	13.371	11.363		
0 34 21 14 0 53 24 29 0 83 47 36 0 1.815 923 891 0 26 15 11 0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914 132 77 100 109	27.094	22.335	17.999	31.431		
0 53 24 29 0 83 47 36 0 1.815 923 891 0 26 15 11 0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914 132 77 100 109	3.936	6.143	4.234	5.845		
0 83 47 36 0 1.815 923 891 0 26 15 11 0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914 132 77 100 109	0	34	21	14		
0 1.815 923 891 0 26 15 11 0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914 132 77 100 109	0	53	24	29		
0 26 15 11 0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914 132 77 100 109	0	83	47	36		
0 780 426 354 0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914 132 77 100 109	0	1.815	923	891		
0 153 96 58 0 216 55 161 29.274 32.616 27.976 33.914 132 77 100 109	0	26	15	11		
0 216 55 161 29.274 32.616 27.976 33.914 132 77 100 109	0	780	426	354		
29.274 32.616 27.976 33.914 132 77 100 109	0	153	96	58		
132 77 100 109	0	216	55	161		
	29.274	32.616	27.976	33.914		
160.369 178.182 150.585 187.967			100	109		
	160.369	178.182	150.585	187.967		



2023

Legislative Decree 149/2022 implementing the Delegated Law No. 206/2021 ("Cartabia Reform") extended the mandatory mediation to the subject matters highlighted in red. Consequently, as of 30th June 2023 (the date the reform came into force) they are regularly monitored.

(*) Procedures not explicitly referred to in Article 5 co.1-bis of Legislative Decree 28/2010 (as amended by Legislative Decree 149/2022) and those of a voluntary nature are classified under this item.

The comparison between 2023 and 2022 shows an increase of about 15% in incoming cases and 11% in resolved cases. The comparison between 2023 and 2019 (pre-pandemic year), shows an increase of 21% in incoming cases and 7,5% in resolved cases. These figures suggest that mediation is experiencing overall growth, though the rate of case resolution appears somewhat slower.





2022

Data by subject matter: focus on insurance contracts

In 2023, the number of incoming cases related to insurance contracts decreased by about 17% compared to 2022. This is mainly due to a reduction in incoming cases registered at the 'outlier' mediation bodies (-24% approx.). However, the absolute number (54,693) is still numerous. On the other hand, the number of incoming cases registered at 'non-outlier' mediation bodies increased by approximately 23%.

Compared to 2019, there was a significant reduction in the number of incoming cases registered at 'outlier' bodies(-50% approx.), while incoming cases registered at 'non-outlier' mediation bodies increased by 23.5%.

The increase, noted in previous periods, seems to be the result of the Supreme Court's ruling No. 19596/2020 of 18.09.2020

Insurance contracts "outlier"	
Insurance contracts	

Janua	ry 1st – Dec	ember 31st			
INITIAL PENDING	INCOMING	RESOLVED	FINAL PENDING	% Variation incoming 2023 vs 2022	% Variation incoming 2023 vs 2019
9.354	15.381	13.371	11.363	23,3%	23,5%
6.254	54.693	51.882	9.065	-23,5%	-49,6%
15.608	70.074	65.253	20.428	-16,5%	-42,1%





Direzione generale di statistica e analisi organizzativa

Data by subject matter: focus on cases related to COVID containment measures

January 1 st – December 31 st 2023					
INITIAL PENDING	INCOMING	RESOLVED	FINAL PENDING		
19.669	24.596	21.125	23.140		
25.751	27.519	23.304	29.966		
10.313	9.399	8.168	11.544		
8.938	9.601	8.411	10.129		
244	150	126	268		
14.864	18.059	16.142	16.782		
1.771	1.928	1.724	1.974		
1.823	1.055	981	1.897		
6.030	4.887	4.273	6.644		
1.176	1.275	1.044	1.408		
9.354	15.381	13.371	11.363		
27.094	22.335	17.999	31.431		
3.936	6.143	4.234	5.845		
0	34	21	14		
0	53	24	29		
0	83	47	36		
0	1.815	923	891		
0	26	15	11		

780

153

216

77

32.616

178.182

426

96

55

27.976

150.585

100

354 58

161

109

33.914

187.967

0

0

29.274

160.369

Totale

132



2023

In 2023, incoming mediation cases related to the COVID containment measures were 3.988 (2% of the total).

This number is the sum of 77 cases in the specific matter of «Breach contractual obligations due to COVID containment measures d.l.6 / 20 art. 3 co. 6bis and 6ter» introduced in Q3 2020, and 3.911 cases related to COVID containment measures already existing subject matters.

Condominium
Property
Partition
Wills and inheritance
Family covenants and agreements
Lease
Loans
Business rents
Medical malpractice damages
Libel
Insurance contracts
Bank contracts
Financial contracts
Participation Associations
Consortium
Franchising
Service Contract
Network Contracts
Supply contracts (including the provision of electricity, gas, and water)
Partnership Companies
Subcontracting contracts
Other proceedings (non mandatory mediations)
Breach of contractual obligations due to COVID containment measures
d.l.6 / 20 art. 3 co. 6bis and 6ter







Focus on the impact of the changes introduced by the Cartabia Reform: 1 July - 31 December 2023

Legislative Decree 149/2022, implementing Delegated Law no. 206/2021 ("Cartabia Reform"), by amending Legislative Decree 28/010, has:

1. extended the Judge's powers to promote a conciliatory solution to the case (art. 5c). During an appeal proceeding and until the conclusions are finalised, the Judge may assess the nature of the case, the state of the preliminary investigation, the behaviour of the parties and other relevant circumstances and decide, by means of a reasoned order, to request an attempt at mediation.

As of 30 June 2023, the date the Reform took effect, the monitoring of court-ordered mediations has also been extended to proceedings registered in mediation. Before that date, monitoring was only performed on finalised proceedings. In the second half of the year, the incoming mediations ordered by the judge were approximately 11.170, 13% of the total registrations in the period. Approximately 56% of these proceedings are related to bank contracts and leases.

2. Make changes to the discipline of the first mediation meeting (Article 8. co.6). In the first meeting, the mediator shall explain the function and modalities of the mediation and endeavour to ensure that the parties reach a conciliation agreement.

As of 30 June 2023, how the 'first meetings' are recorded has changed.

In the second half of 2023, for 74.040 proceedings about - 28% of the total of those pending on 30 June plus those registered between 1 July and 31 December 2023 - the first mediation meeting took place. In 52% of cases, the parties decided to continue mediation; the subjects with the highest percentage of continuation were Other proceedings (non-mandatory mediations), Property, Condominium and Lease.

3. introduced online mediation (Article 8 bis).

Since 30 June 2023, the modalities of conducting mediations have been monitored. Telematic mediation accounted for 34% of the proceedings settled in the second half of the year, but face-to-face mediation is still the most widely used mode.

4. made changes to the use of legal aid (Art. 17co. 6).

No fee is due to the body by the party admitted to legal aid when mediation is a condition for the application to proceed.

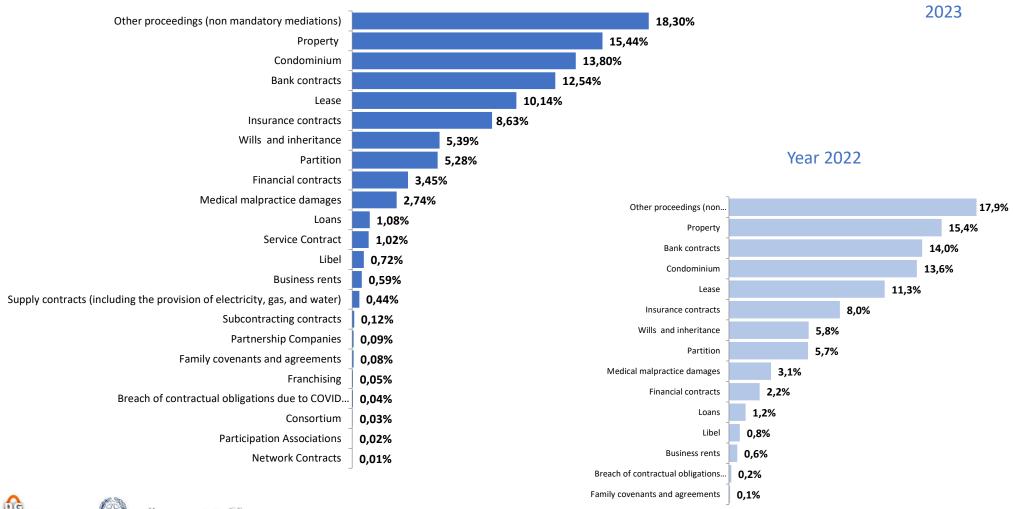
Data collected in the second half of the year do not yet show any significant changes compared to the data collected in 2011-2023.





Incoming mediations by subject



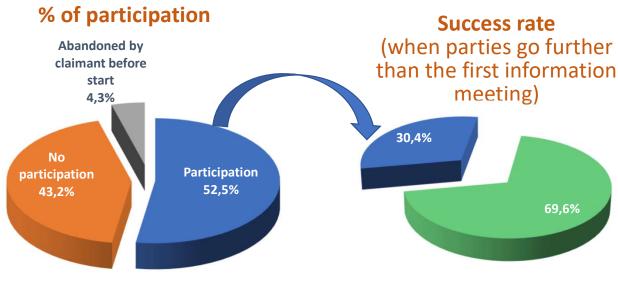






Success rate





	03/2011 - 12/2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Participation	27,0%	32,4%	40,5%	44,9%	46,9%	48,2%	50,4%	49,2%	47,8%	50,0%	51,8%
Success rate	43,9%	42,4%	24,2%	22,6%	23,7%	25,4%	27,3%	28,6%	28,7%	27,3%	28,9%

Agreement reached

Agreement not reached

An analysis of some of the bodies shows that the success rate rises to 50,1% if the parties agree to sit at the mediation table even after the first meeting introduced by Law 98/2013 and amended by Legislative Decree 149/2022





Participation by subject

Subject	% of participation
Franchising	73,2%
Consortium	71,4%
Wills and inheritance	70,2%
Partition	65,1%
Business rents	63,0%
Network Contracts	61,5%
Property	60,7%
Lease	58,2%
Family covenants and agreements	58,2%
Partnership Companies	57,6%
Subcontracting contracts	57,4%
Condominium	56,8%
Bank contracts	55,1%
Breach of contractual obligations due to COVID containment measures	
d.l.6 / 20 art. 3 co. 6bis and 6ter	54,5%
Service Contract	50,7%
Loans	49,6%
Libel	49,5%
Other proceedings (non mandatory mediations)	48,8%
Medical malpractice damages	47,6%
Participation Associations	44,4%
Financial contracts	42,0%

41,1%

14,4%

Supply contracts (including the provision of electricity, gas, and water)





Insurance contracts

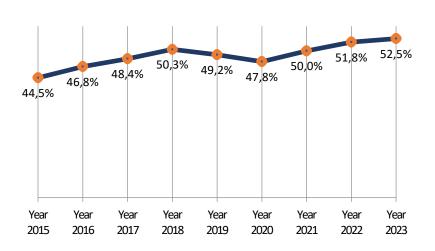


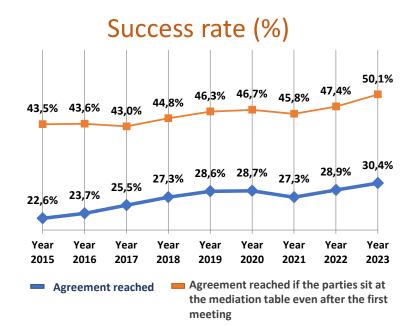
9



Trend of success rates and Trend of participation of Counterparty in a Mediation Process

Participation of Counterparty (%)





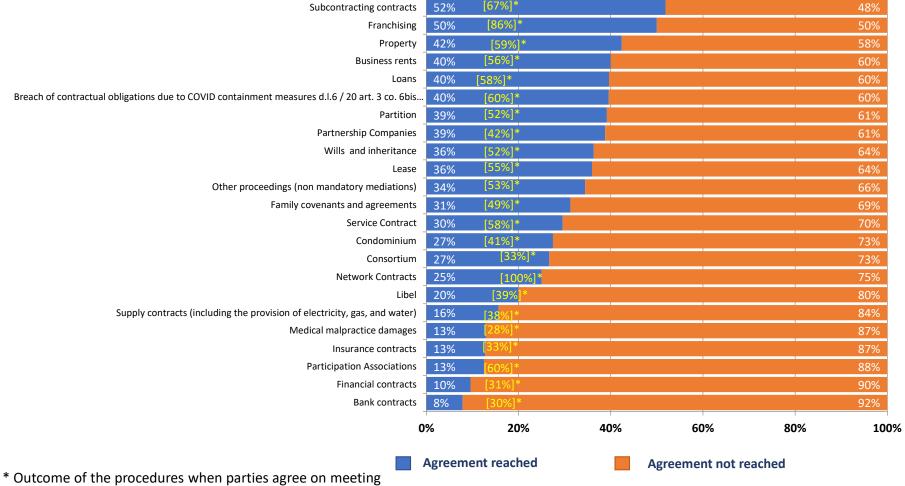
- \checkmark In 2022, there is a tendency for an increase in agreement reached, which is fully confirmed in 2023.
- ✓ Looking at the 1st and 2nd semesters of 2023 separately, it can be seen that, even though the counterparty's attendance in the 2nd semester falls by about 1%, probably due to the holiday period from 15 June to 15 September (52.9% 1st semester and 52% for the 2nd semester.), agreement is reached to a greater extent in the second half of the year, both when the percentage of agreement is calculated not considering the meetings held between the parties (1st semester 29.2% and 31.7% in the 2nd semester), and when meetings are considered (1st semester 48% and 52.5% in the 2nd semester).
- ✓ Therefore, it seems that the Cartabia Reform has stimulated the use of mediation.





Success rate by subject



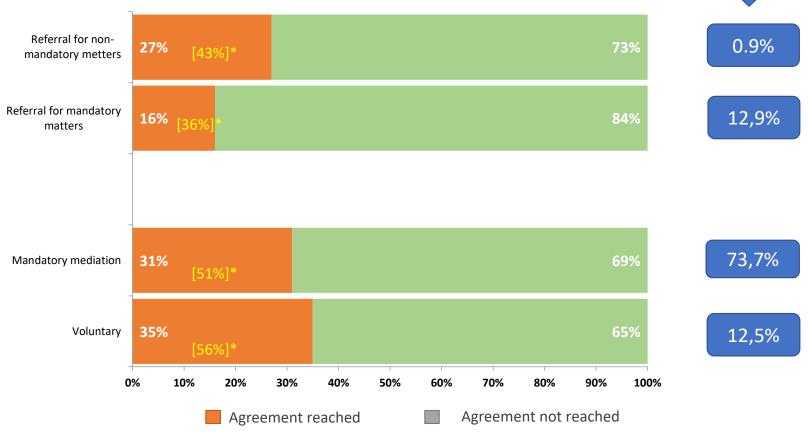






11

Success rate by Type of Referral



^{*} Outcome of the procedures when parties agree on meeting







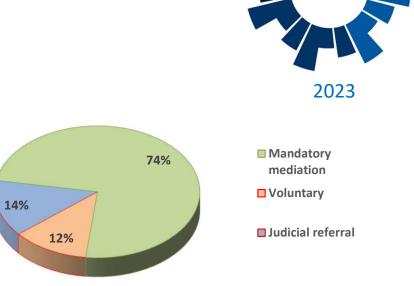
resolved

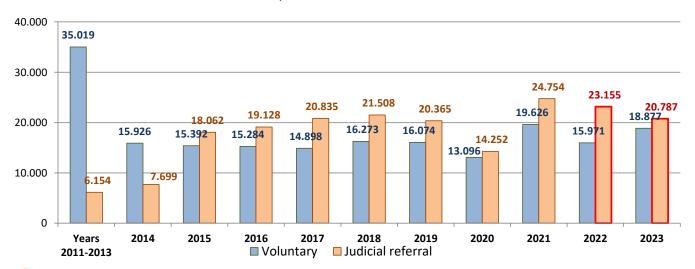
cases

Direzione generale di statistica e analisi organizzativa

Categories of mediation – resolved cases







In 2023 the judicial referral are lower than in 2022.

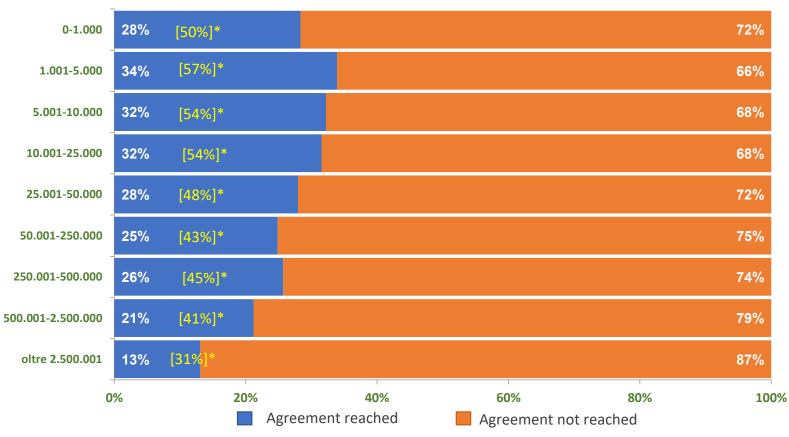
It is considered premature to attribute any such evidence to the Cartabia Reform, having been in force since 1 July





Success rate by value range (Participation of Counterparty)





^{*} Outcome of the procedures when parties agree on meeting





Success rate by type of mediation body

			Sample Survey		
Type of mediation organization	Number of organizations as of 31.12.2023 (*)	Resolved	Success rate including cases where the other party did not participate in the process	Success rate including only cases in which both parties participated in meetings following the first information one	
CHAMBERS OF COMMERCE	65	10.080	33,5%	53,0%	
PRIVATE ORGANIZATIONS (*)	342	92.972	30,1%	53,3%	
BAR ASSOCIATIONS	108	46.780	30,1%	45,5%	
OTHER PROFESSIONAL ASSOCIATIONS	32	753	40,9%	53,8%	
Total	548	150.585	30,4%	50,1%	

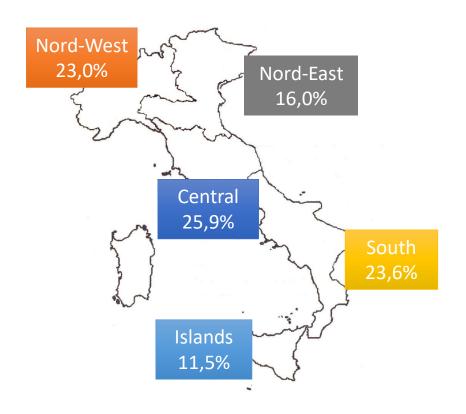
(*) Outlier bodies are not included in the count





Geography of mediations





REGIONS	%
LOMBARDY	13,3%
LAZIO	12,1%
TOSCANY	11,2%
CAMPANIA	10,5%
EMILIA-ROMAGNA	8,9%
SICILY	8,5%
PIEDMONT	6,4%
PUGLIA	6,2%
VENETO	4,7%
CALABRIA	3,3%
SARDINIA	3,0%
LIGURIA	3,0%
ABRUZZO	2,5%
MARCHE	1,5%
FRIULI-VENEZIA GIULIA	1,3%
UMBRIA	1,1%
TRENTINO-ALTO ADIGE	1,1%
BASILICATA	0,7%
MOLISE	0,4%
VALLE D'AOSTA	0,2%

Analysis made with a sample of resolved cases





2023

Economic value of mediation disputes



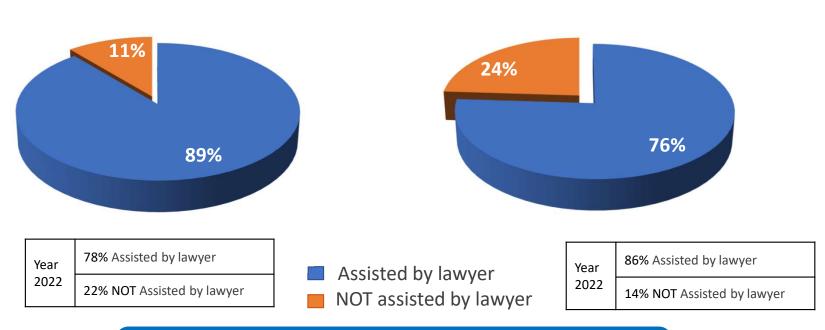




2023

Lawyer's assistance in voluntary mediation





From September 21st 2013 the assistance of parties by lawyers is mandatory for all mandatory mediations







Days in mediation (Cases when an agreement is reached)



